

FOURTH EXTENSION OF AGREEMENT FOR STATE LOBBYING SERVICES

THIS FOURTH EXTENSION OF AGREEMENT FOR STATE LOBBYING SERVICES made and entered into on 07 February 2024 by and between the CITY OF SARASOTA, FLORIDA, a municipal corporation, hereinafter referred to as “CITY,” and THE SOUTHERN GROUP OF FLORIDA, INC., a Florida corporation, hereinafter referred to as “CONTRACTOR”.

WITNESSETH:

WHEREAS, CITY and CONTRACTOR entered into an Agreement for State Lobbying Services dated February 5, 2020, as well as a First Extension thereof dated January 14, 2021, a Second Extension thereof dated December 7, 2021, and a Third Extension thereof dated January 12, 2023, hereinafter collectively referred to as the Agreement, by which CONTRACTOR provides lobbying services to the Legislature and the Executive Branch of the State of Florida on behalf of CITY pursuant to RFP #20-08CM; and

WHEREAS, the Agreement, by its terms, is set to expire on February 4, 2024; and

WHEREAS, CITY and CONTRACTOR desire to enter into this Fourth Extension so as to extend the term of the Agreement for an additional period of three (3) months.

NOW, THEREFORE, IN CONSIDERATION OF THE FOREGOING AND THE MUTUAL COVENANTS CONTAINED HEREIN, IT IS AGREED AS FOLLOWS:

1. Section 4, Term, of the Agreement is hereby modified so as to extend the term thereof for an additional period of three (3) months. As modified, said Section 4 will provide as follows:

4. Term: The term of this Agreement commenced on February 5, 2020. This Fourth Extension will become effective on February 5, 2024 and will expire at 11:59 p.m. on April 30, 2024. This Agreement cannot be extended.

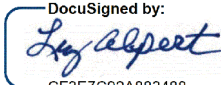
2. Except as expressly set forth herein, all of the terms, covenants and conditions of the Agreement are hereby ratified and confirmed by CITY and CONTRACTOR and each, by the execution of this Fourth Extension of Agreement for State Lobbying Services, hereby signifies their intent to be bound thereby.

IN WITNESS WHEREOF this Fourth Extension of Agreement for State Lobbying Services has been signed and sealed, in duplicate, by the respective parties hereto.

DATED on 07 February 2024 by the **City of Sarasota, Florida.**

DATED on 16 January 2024 by **The Southern Group of Florida, Inc.**

CITY OF SARASOTA, FLORIDA

By:  _____
Liz Alpert
Mayor, City of Sarasota

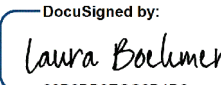
ATTEST:

By:  _____
Shayla Griggs
City Auditor and Clerk

Approved as to form and correctness

By:  _____
City Attorney

THE SOUTHERN GROUP OF FLORIDA, INC.

By:  _____
Partner

Certificate Of Completion

Envelope Id: 03F54F15133C4743873331EEC08F63F0	Status: Completed
Subject: Complete with DocuSign: Southern Group - 4th extension	
Source Envelope:	
Document Pages: 2	Signatures: 4
Certificate Pages: 5	Initials: 0
AutoNav: Enabled	Envelope Originator:
Envelopeld Stamping: Enabled	Jessica Smith
Time Zone: (UTC-05:00) Eastern Time (US & Canada)	1565 1st Street
	Sarasota, FL 34236
	Jessica.Smith@sarasotaFL.gov
	IP Address: 163.116.250.122

Record Tracking

Status: Original	Holder: Jessica Smith	Location: DocuSign
1/16/2024 12:47:59 PM	Jessica.Smith@sarasotaFL.gov	

Signer Events

Signer Events	Signature	Timestamp
Jennifer Jorgensen jennifer.jorgensen@sarasotafl.gov Security Level: Email, Account Authentication (Optional)	Completed Using IP Address: 163.116.250.48	Sent: 1/16/2024 12:54:23 PM Viewed: 1/16/2024 1:05:30 PM Signed: 1/16/2024 1:05:39 PM

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

Laura Boehmer boehmer@thesouthernngroup.com Security Level: Email, Account Authentication (Optional)	 <small>60B6B80ECC6B4D6...</small> Signature Adoption: Pre-selected Style Using IP Address: 216.173.175.58	Sent: 1/16/2024 1:05:41 PM Viewed: 1/16/2024 1:23:50 PM Signed: 1/16/2024 1:24:02 PM
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Electronic Record and Signature Disclosure:
Accepted: 11/30/2020 2:22:54 PM
ID: f077c32d-c4cf-4088-aa06-ed53afb12eae

Jessica Smith Jessica.Smith@sarasotaFL.gov City of Sarasota Security Level: Email, Account Authentication (Optional)	Completed Using IP Address: 163.116.250.123	Sent: 1/16/2024 1:24:03 PM Viewed: 2/5/2024 10:36:23 AM Signed: 2/5/2024 10:36:33 AM
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Electronic Record and Signature Disclosure:
Not Offered via DocuSign

Krista Ford krista.ford@sarasotafl.gov Signing Group: CAC Contract Processing Security Level: Email, Account Authentication (Optional)	Completed Using IP Address: 199.181.82.4	Sent: 2/5/2024 10:36:35 AM Viewed: 2/5/2024 4:07:51 PM Signed: 2/5/2024 4:09:09 PM
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Electronic Record and Signature Disclosure:
Not Offered via DocuSign

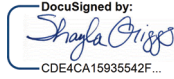
Liz Alpert Liz.Alpert@sarasotaFL.gov Mayor, City of Sarasota Signing Group: City Mayor Security Level: Email, Account Authentication (Optional)	 <small>CF3E7C92A883488...</small> Signature Adoption: Uploaded Signature Image Using IP Address: 47.195.224.113	Sent: 2/5/2024 4:09:11 PM Viewed: 2/7/2024 2:41:30 PM Signed: 2/7/2024 2:41:40 PM
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Electronic Record and Signature Disclosure:

Signer Events	Signature	Timestamp
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Not Offered via DocuSign

Shayla Griggs
shayla.griggs@sarasotafl.gov
City Auditor and Clerk
City of Sarasota
Security Level: Email, Account Authentication (Optional)

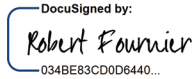


Signature Adoption: Uploaded Signature Image
Using IP Address: 163.116.250.45

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Viewed: 2/9/2024 9:43:12 AM
Signed: 2/9/2024 9:43:15 AM

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

Robert Fournier
Robert.Fournier@sarasotaFL.gov
City of Sarasota
Signing Group: Attorney Contracts
Security Level: Email, Account Authentication (Optional)



Signature Adoption: Pre-selected Style
Using IP Address: 47.206.91.141

Sent: 2/9/2024 9:43:17 AM
Viewed: 2/9/2024 12:10:07 PM
Signed: 2/9/2024 12:10:51 PM

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

In Person Signer Events	Signature	Timestamp
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Editor Delivery Events	Status	Timestamp
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Agent Delivery Events	Status	Timestamp
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Intermediary Delivery Events	Status	Timestamp
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Certified Delivery Events	Status	Timestamp
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Carbon Copy Events	Status	Timestamp
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Nick Dazio
Nick.Dazio@sarasotaFL.gov
City of Sarasota
Signing Group: Records
Security Level: Email, Account Authentication (Optional)



Sent: 2/9/2024 12:10:52 PM

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

Witness Events	Signature	Timestamp
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Notary Events	Signature	Timestamp
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Envelope Summary Events	Status	Timestamps
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Envelope Sent	Hashed/Encrypted	1/16/2024 12:54:23 PM
Certified Delivered	Security Checked	2/9/2024 12:10:07 PM
Signing Complete	Security Checked	2/9/2024 12:10:51 PM
Completed	Security Checked	2/9/2024 12:10:52 PM

Payment Events	Status	Timestamps
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Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

From time to time, City of Sarasota (we, us or Company) may be required by law to provide to you certain written notices or disclosures. Described below are the terms and conditions for providing to you such notices and disclosures electronically through the DocuSign system. Please read the information below carefully and thoroughly, and if you can access this information electronically to your satisfaction and agree to this Electronic Record and Signature Disclosure (ERSD), please confirm your agreement by selecting the check-box next to 'I agree to use electronic records and signatures' before clicking 'CONTINUE' within the DocuSign system.

Getting paper copies

At any time, you may request from us a paper copy of any record provided or made available electronically to you by us. You will have the ability to download and print documents we send to you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a limited period of time (usually 30 days) after such documents are first sent to you. After such time, if you wish for us to send you paper copies of any such documents from our office to you, you will be charged a \$0.00 per-page fee. You may request delivery of such paper copies from us by following the procedure described below.

Withdrawing your consent

If you decide to receive notices and disclosures from us electronically, you may at any time change your mind and tell us that thereafter you want to receive required notices and disclosures only in paper format. How you must inform us of your decision to receive future notices and disclosure in paper format and withdraw your consent to receive notices and disclosures electronically is described below.

Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed at which we can complete certain steps in transactions with you and delivering services to you because we will need first to send the required notices or disclosures to you in paper format, and then wait until we receive back from you your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from us or to sign electronically documents from us.

All notices and disclosures will be sent to you electronically

Unless you tell us otherwise in accordance with the procedures described herein, we will provide electronically to you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you during the course of our relationship with you. To reduce the chance of you inadvertently not receiving any notice or disclosure, we prefer to provide all of the required notices and disclosures to you by the same method and to the same address that you have given us. Thus, you can receive all the disclosures and notices electronically or in paper format through the paper mail delivery system. If you do not agree with this process, please let us know as described below. Please also see the paragraph immediately above that describes the consequences of your electing not to receive delivery of the notices and disclosures electronically from us.

How to contact City of Sarasota:

You may contact us to let us know of your changes as to how we may contact you electronically, to request paper copies of certain information from us, and to withdraw your prior consent to receive notices and disclosures electronically as follows:

To contact us by email send messages to: herminio.rodriguez@sarasotafl.gov

To advise City of Sarasota of your new email address

To let us know of a change in your email address where we should send notices and disclosures electronically to you, you must send an email message to us at herminio.rodriguez@sarasotafl.gov and in the body of such request you must state: your previous email address, your new email address. We do not require any other information from you to change your email address.

If you created a DocuSign account, you may update it with your new email address through your account preferences.

To request paper copies from City of Sarasota

To request delivery from us of paper copies of the notices and disclosures previously provided by us to you electronically, you must send us an email to herminio.rodriguez@sarasotafl.gov and in the body of such request you must state your email address, full name, mailing address, and telephone number. We will bill you for any fees at that time, if any.

To withdraw your consent with City of Sarasota

To inform us that you no longer wish to receive future notices and disclosures in electronic format you may:

- i. decline to sign a document from within your signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may;
- ii. send us an email to herminio.rodriquez@sarasotafl.gov and in the body of such request you must state your email, full name, mailing address, and telephone number. We do not need any other information from you to withdraw consent.. The consequences of your withdrawing consent for online documents will be that transactions may take a longer time to process..

Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current system requirements are found here: <https://support.docusign.com/guides/signer-guide-signing-system-requirements>.

Acknowledging your access and consent to receive and sign documents electronically

To confirm to us that you can access this information electronically, which will be similar to other electronic notices and disclosures that we will provide to you, please confirm that you have read this ERSD, and (i) that you are able to print on paper or electronically save this ERSD for your future reference and access; or (ii) that you are able to email this ERSD to an email address where you will be able to print on paper or save it for your future reference and access. Further, if you consent to receiving notices and disclosures exclusively in electronic format as described herein, then select the check-box next to ‘I agree to use electronic records and signatures’ before clicking ‘CONTINUE’ within the DocuSign system.

By selecting the check-box next to ‘I agree to use electronic records and signatures’, you confirm that:

- You can access and read this Electronic Record and Signature Disclosure; and
- You can print on paper this Electronic Record and Signature Disclosure, or save or send this Electronic Record and Disclosure to a location where you can print it, for future reference and access; and
- Until or unless you notify City of Sarasota as described above, you consent to receive exclusively through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by City of Sarasota during the course of your relationship with City of Sarasota.

November 18, 2022



Financial Administration

Purchasing Division

Southern Group of Florida, Inc.
123 S. Adams Street
Tallahassee, Florida 34240

Attn: Laura Boehmer, Principal

Re: RFP# 20-08CM State Lobbying Services

Dear Mrs. Boehmer,

The City of Sarasota presently has an agreement with your Company for State Lobbying Services. The agreement is up for renewal and the City would like to know if your company is interested in extending this agreement at the current rates for one additional extension period of February 05, 2023 through February 04, 2024. Please sign below acknowledging the wishes of your company.

If all parties agree, the City will send you Renewal Contracts for your signature via DocuSign.

Thank you for the good service in the past.

Sincerely,

Carlos Marmolejos, CPM, MSM
Assistant Purchasing General Manager

renew for one additional year at current rates

decline, do not wish to renew

Signature of Authorized Representative

November 18, 2022
Date

From: [Rebecca Murphy](#)
To: [Helle, Jonathan](#)
Subject: The Southern Group - City of Sarasota
Date: Wednesday, September 27, 2023 4:07:36 PM
Attachments: [City of Sarasota Renewal Letter 2023.pdf](#)

EXTERNAL EMAIL: This email originated from outside of the Legislature. USE CAUTION when clicking links or opening attachments unless you recognize the sender and know the content is safe.

Attached is the renewal letter for The Southern Group and the City of Sarasota. Effective February 5, 2023 to February 4, 2024, for \$4,000/mo.

Rebecca Murphy
The Southern Group

T: 813.563.4100

C: 352.279.3984

E: murphy@thesoutherngroup.com

W: <https://thesoutherngroup.com>

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